# **BARRY MONIAK**

### **Fearless Team Dynamics**

#### How to create mindful leadership relationships!

When relationships are built with both teammates and clients best interests in mind - everyone wins.

Mindful leaders create mutually beneficial, long term, profitable relationships. An organizations leadership, their teams, and their clients/customers, are intrinsically interconnected in mutually respectful and supportive ways.

Business relationships should and can be mindful – if they're created that way. Mindful relationships treat past, present and future events as having an influence over the well-being of all parties involved. Fearless leaders create mindful relationships internally and externally.

This positions an organization to better face, embrace and befriend fear. They lean into challenges together and become unstoppable. They're inspired, driven by the "befriend fear" mindset/skillset.

Progressive, powerful business leaders recognize team members' bias and fears. They build team trust, an essential component of a profitable leadership culture. These innovative leaders exhibit personal power, not just position power. They create mutually supportive winning teams that produce mindful sales.

Barry is a fear expert. His vocation is Advisory Leadership Consultant. His avocation is a Certified Ski Instructor. Both require the integration of a fearless mindset and skillset - literally needing to befriend what at times we fear most.

As a leadership consultant for 35 years, and ski instructor for 27 years, Barry's insightful and entertaining presentations are a delightful blend of personal experience and profound professional discovery.

There are speakers who consult and consultants who speak. Barry happens to be both. Experience and expertise come to life in customized presentations - creating an amazing event.

#### Ideal Audience:

Leadership | Sales Teams | Hospitality | Financial Services Creative Entrepreneurs | Small Business Owners

#### Length:

45-60 min Keynote 30-90 min Breakout



## **KEYNOTES**

Presented by

**Barry Moniak FEAR EXPERT** 

